



**Organic Photovoltaics:  
the breakthrough in new markets like  
agrivoltaics for flexible and lightweight PV**  
Thomas Kolbusch, Vice President

***Coatema***

07/01/2023

MEMBER OF ATH

# Agenda

1. Introduction
2. 3<sup>rd</sup> Gen solar technology
3. Agrivoltaics
4. Today`s equipment
5. Summary



# 1.

## Introduction



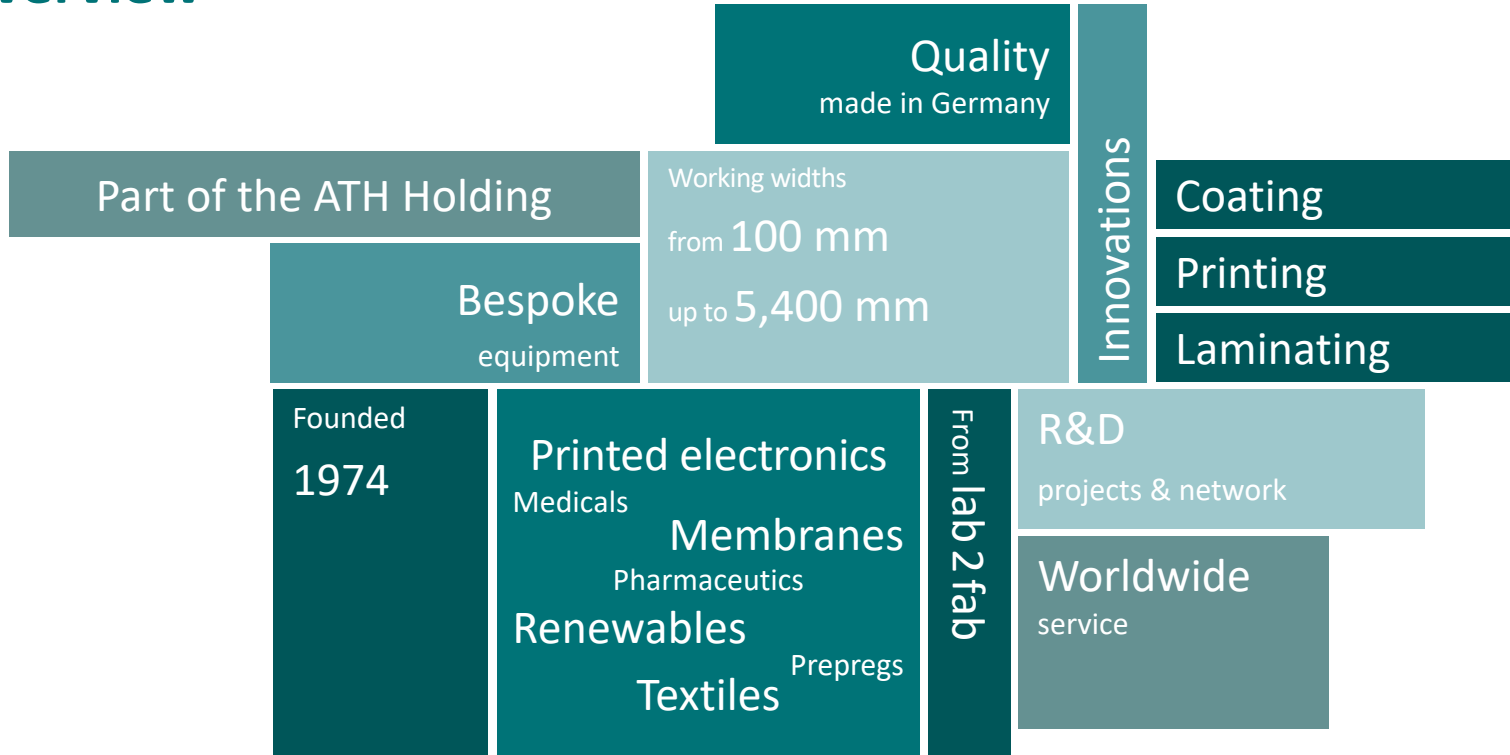
# Thomas Kolbusch, Director Sales, Marketing, Technology, VP



**Thomas  
Kolbusch**

**COATEMA Coating  
Machinery GmbH**

# Overview



## Group of companies

**ATH** ALTONAER  
TECHNOLOGIE  
HOLDING



**KROENERT**

- ✓ Founded 1903
- ✓ Approx. 200 employees
- ✓ Located in Hamburg

**DRYTEC**

- ✓ Founded 1995
- ✓ Approx. 50 employees
- ✓ Located in Norderstedt



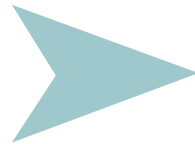
**Coatema**<sup>®</sup>  
Coating Machinery GmbH

- ✓ Founded 1974
- ✓ Approx. 50 employees
- ✓ Located in Dormagen

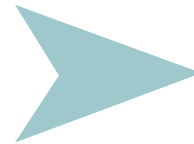
## Vision – from lab 2 fab



Lab



Pilot



Production

Coatema equipment platform strategy for lab 2 fab

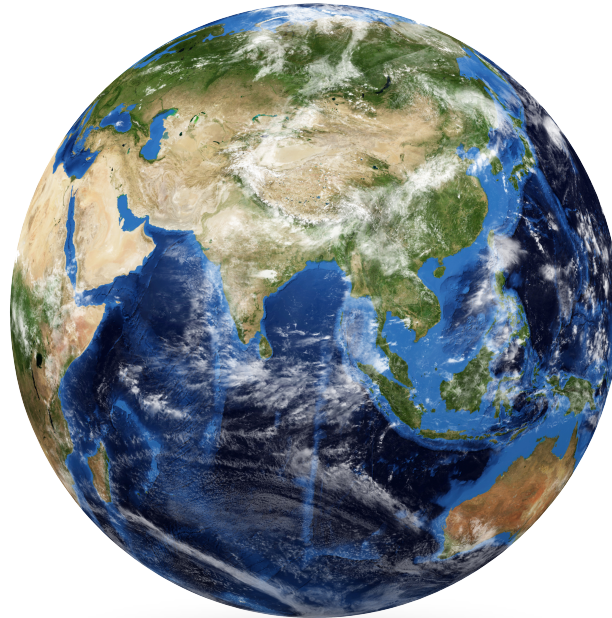
## Coatema focus areas

Green Hydrogen

Fuel Cells

Batteries

Solar



Sustainability

Digital fabrication

Printed  
electronics

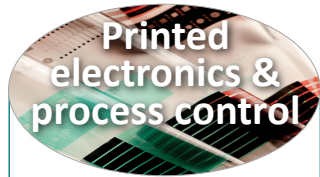
The next thing



# R&D customers



## R&D projects overview 2022

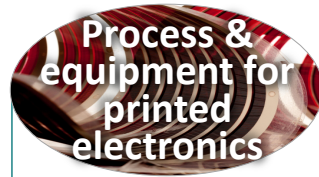


In-line and real-time digital nano-characterization for flexible organic electronics



**Oled Solar**

Advanced production for opto electronics towards industry 4.0

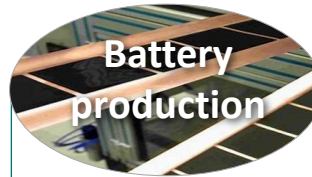


**EffiLayers**

R2R process optimization of organic photovoltaic cells



Development of near-field electro hydrodynamic nanowire printing



Implementation of laser drying processes for lithium-ion battery production



R2R process optimization for solid state batteries



Plasmonically enhanced photocatalysis for wastewater treatment

**RetroWin**

R2R Process and machinery development for retrofit window films for lower production costs



Sustainable paper-based printed electronics and biosensing platform

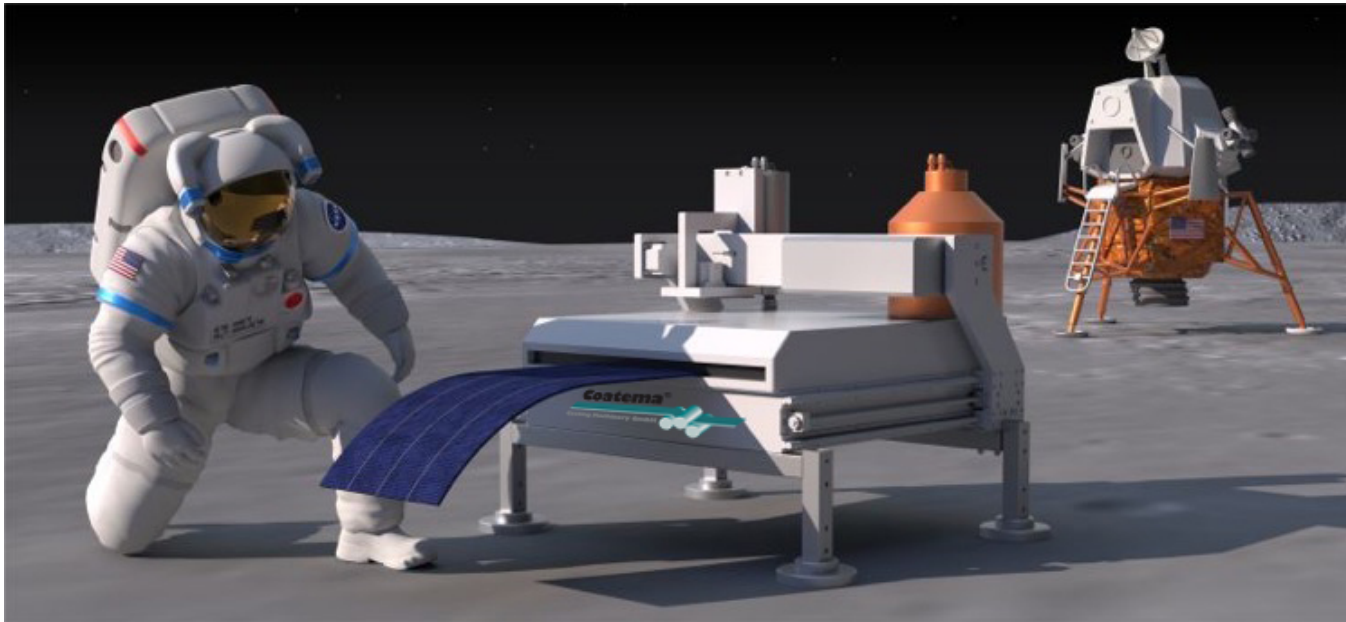


Creating an open-innovation testbed for sustainable packaging

# Highlights of R&D projects 2021 – 2022



## The vision from NASA – perovskite on the moon



What would it take to manufacture Perovskite Solar Cells in space? | ACS Energy Letters

# 2.

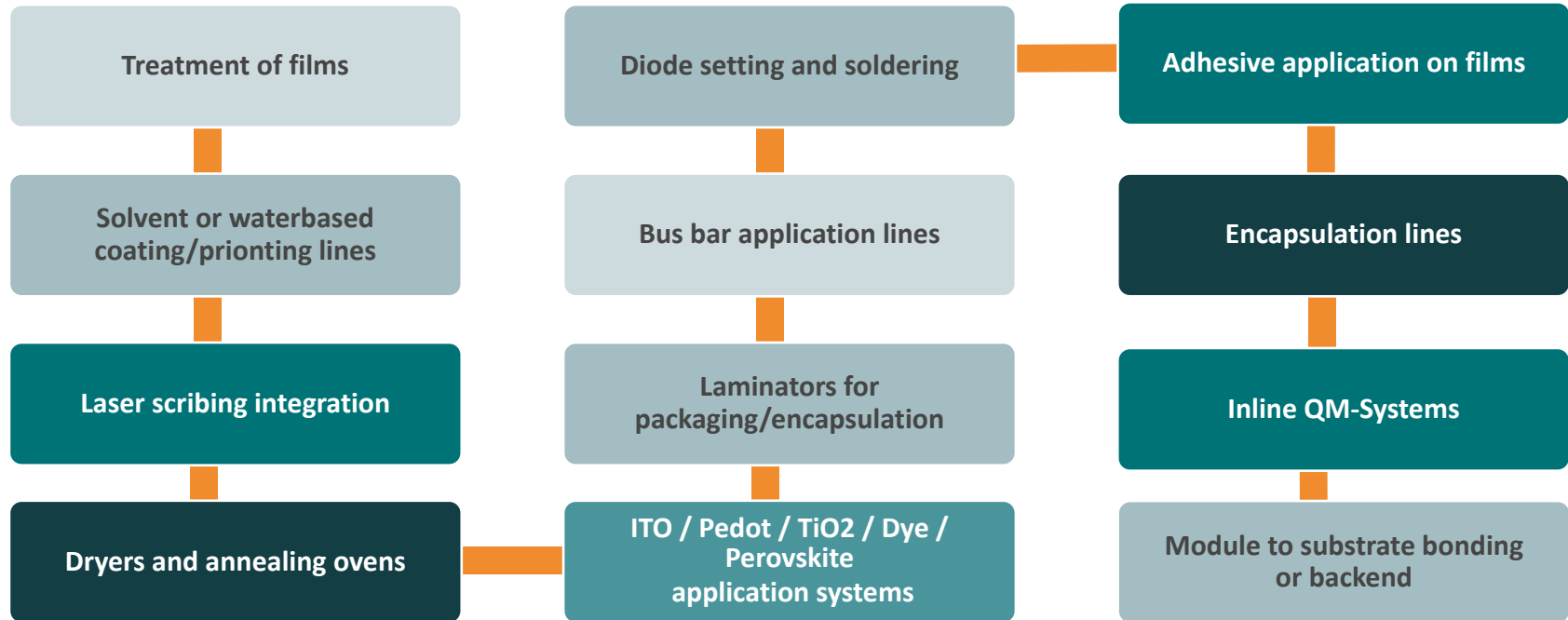
## 3<sup>rd</sup> Gen PV



## Overview of the different solar cell types

Technology	Advantage	Challenge
a-Si	Excellent for BIPV due to a proven life time longer than 10 years	Light-induced degradation, Efficiency, Cost for production equipment
CIS/CIGS	Low cost, Efficiency, R2R processes	Availability of Indium
CdTe	Efficiency, life time, stability, well developed, economical production costs	Heavy metal Cadmium
DSSC	low weight, R2R, good performance in diffuse light conditions, real flexible, low cost production methods	Device stability, life time, efficiency
Polymer	Lightweight, flexible, low cost coating or printing methods	Efficiency, Device stability, life time
Perovskite	Lightweight, high efficiency from the beginning	Lead layer and lifetime

# Production chain modules

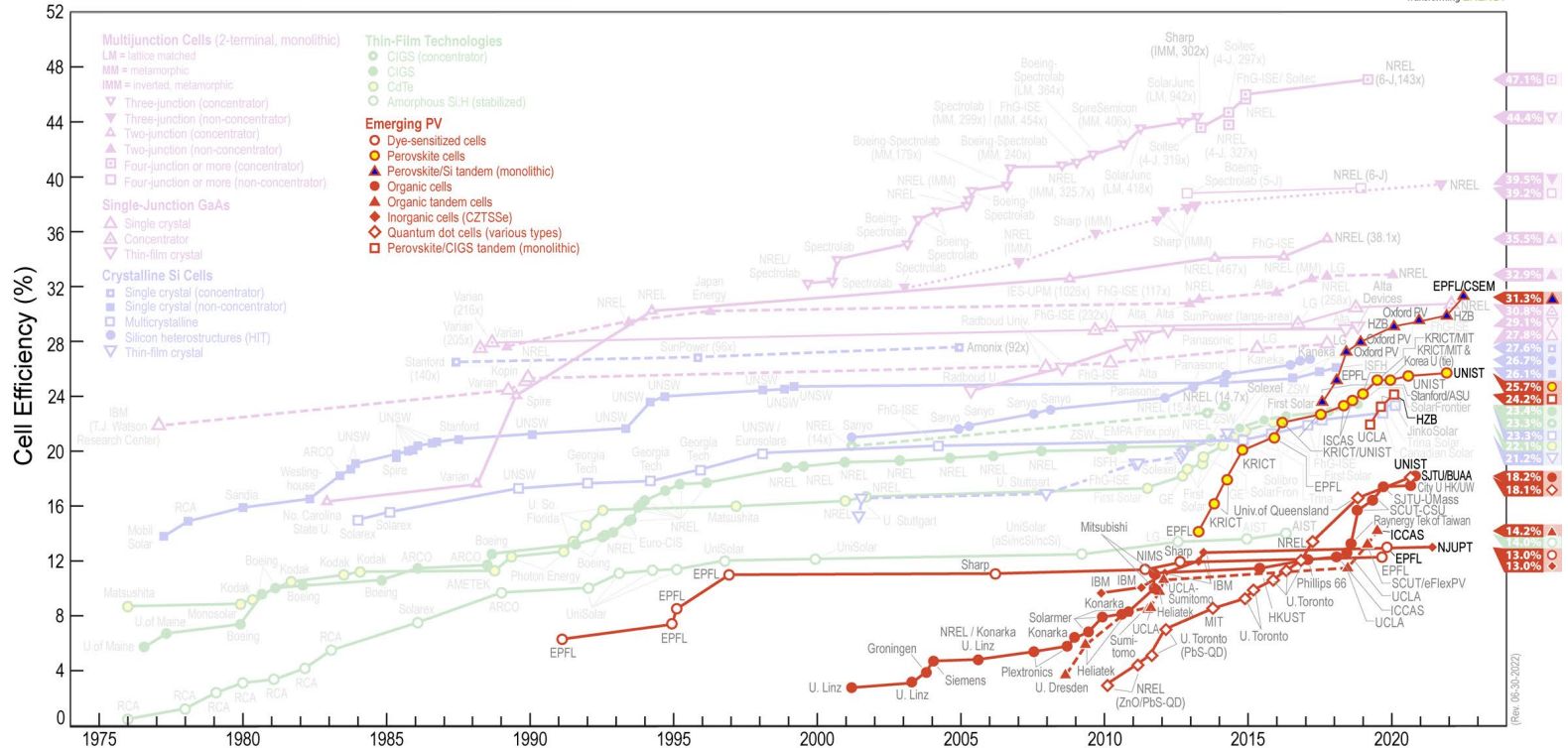






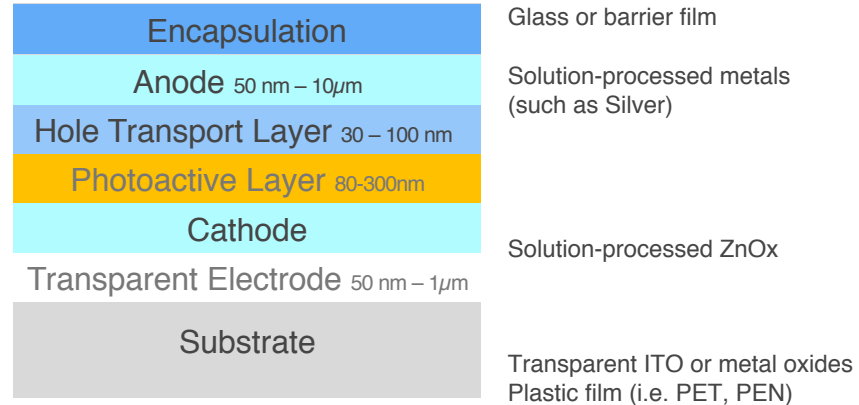
# Cell efficiency for 3<sup>rd</sup> Gen solar

## Best Research-Cell Efficiencies



## OPV USP

- ✓ Flexible
- ✓ Low cost
- ✓ High volume R2R processes
- ✓ Thin
- ✓ Light weight
- ✓ Versatile applications
- ✓ Green mobile power
- ✓ Sexy



### Conductive solution with

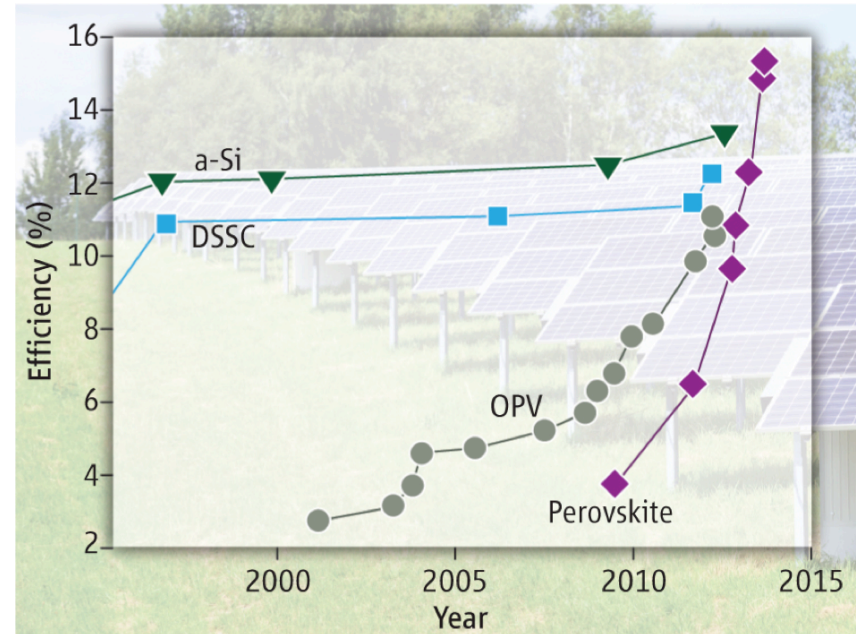
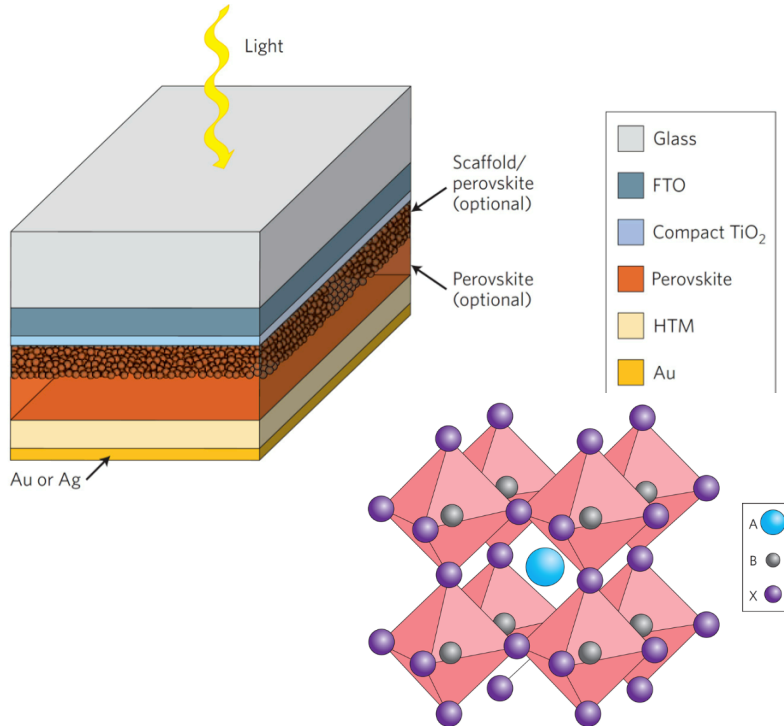
- ✓ Conductive polymer
- ✓ Matrix material
- ✓ Additives
- ✓ Co-solvents

### Bulk heterojunction with

- ✓ Polymer p-type (P3HT)
- ✓ Fullerene n-type (C60 PCBM)
- ✓ Aromatic solvents

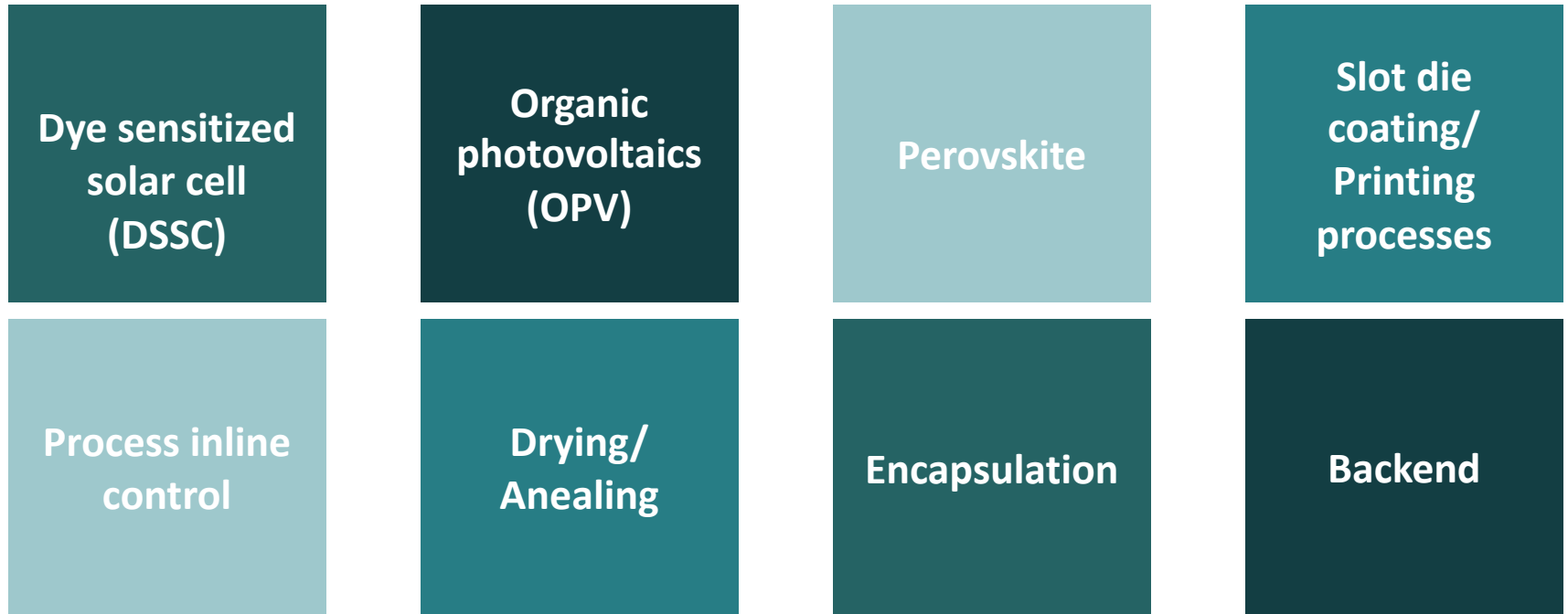
# Overview on 3<sup>rd</sup> Gen PV

## Perovskite, 3<sup>rd</sup> gen solar

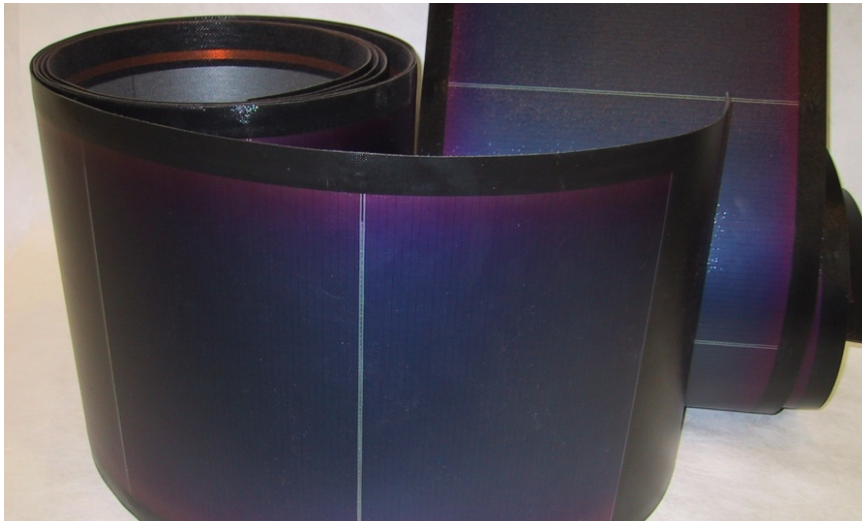


Source: Image Credit: Martin Green et al / Nature Photonics

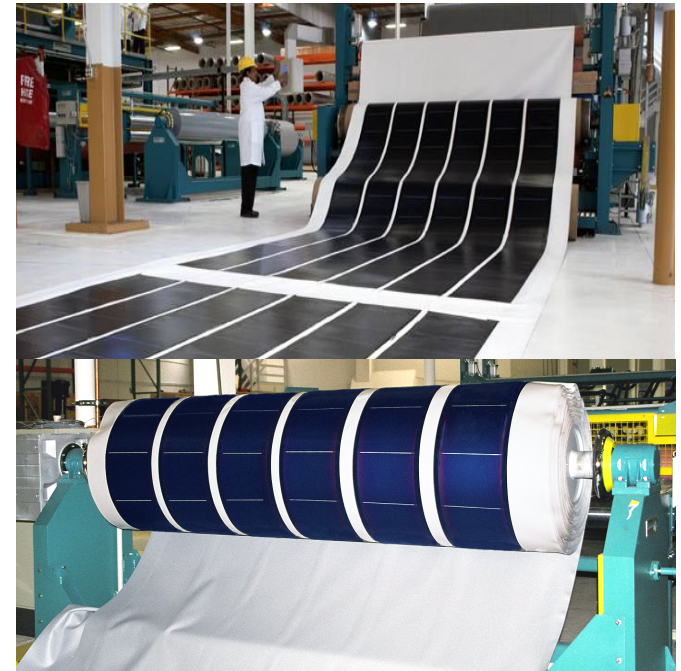
## Coatema Core Technologies in solar technologies



## 1999



Solar Integrated Technologies strategic partnership with Uni-Solar, provides SIT with up to 30MW annually of flexible Photovoltaic cells



Vision on flexible roofing integrated PV

## 1999 – flexible PV on roofing membrane



Production facility in Los Angeles

## Flexible PV on roofing membrane

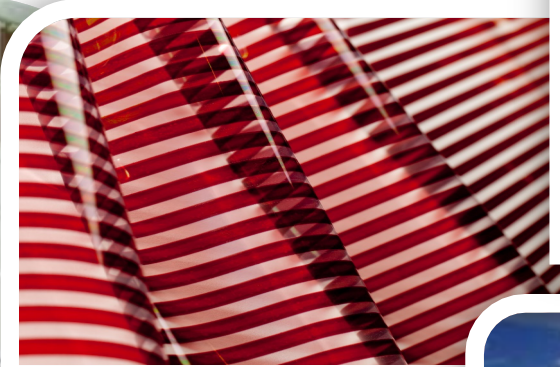


## 1999 – flexible PV on roofing membrane



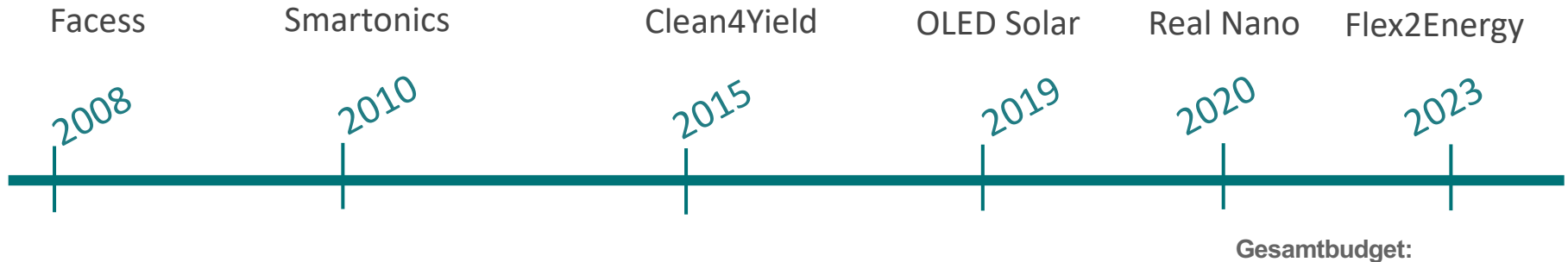


# Solar cell projects at Coatema



2005 – 2022

## Developing 3<sup>rd</sup> Gen PV at Coatema



✓ 3 BMWF Projects with Ruhr University Bochum and ILT: FlexLAS – Photonflex – Effilayers

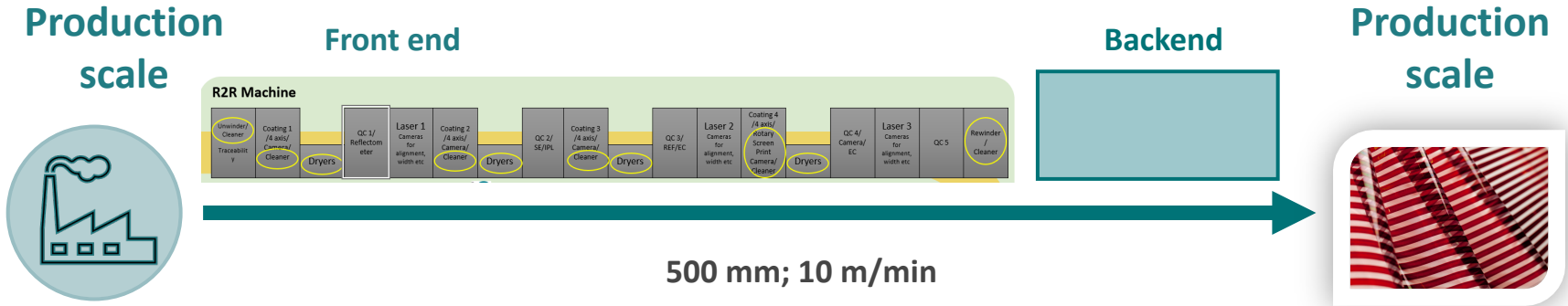
✓ 1 REGAC project – LS09 Registration improvement on the MAXI Line at VTT

OPV equipment outside of funded projects

G24i, Solarpower, CSEM, VTT-LS09 MAXILINE, UNSW, CSRIO

CSEM, Eight Nineteen, Heliatek

# Proof of production process in Greece – Flex2Energy



## Process integration as industrial standard

- ✓ Integration into a single R2R process suitable for the production of the OPV modules
- ✓ Integration of backend

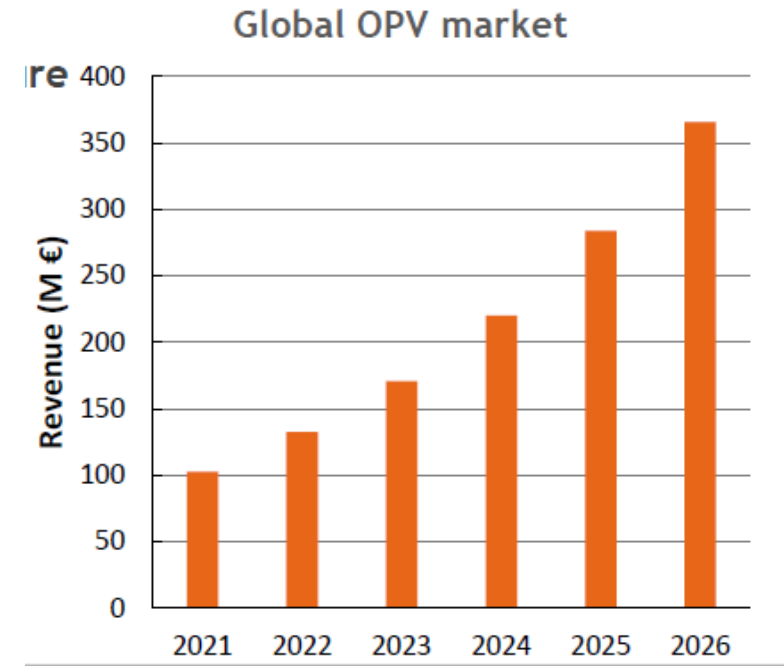
## Demonstration and evaluation

- ✓ Production of 3<sup>rd</sup> Gen OPV
- ✓ Licensing the overall giga fab concept

## Market opportunities and volume

Global OPV Market is estimated to reach up to 366 M\$ by 2026 and there are few key-players that open the market today

- ✓ CSEM, sunew, Brasil
- ✓ Rayenergy, PRC
- ✓ Heliatek, Germany
- ✓ ARMOR, France



# 3.

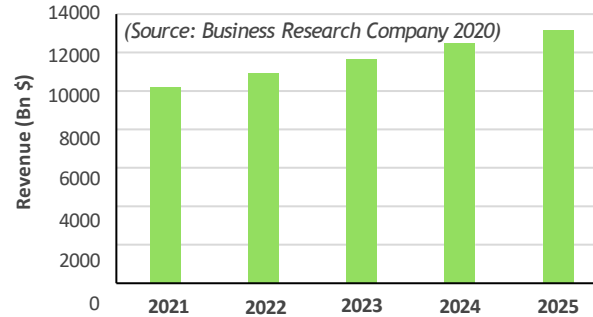
## What means Agrivoltaics



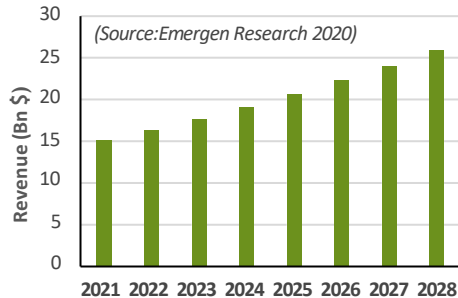
# Global Agriculture Market will be 13 Trillion \$ in 2025

- ✓ About 56 B€ were invested in Agriculture Capital in EU
- ✓ Increasing World Population increases the demand for food and land area

Global Agriculture Market



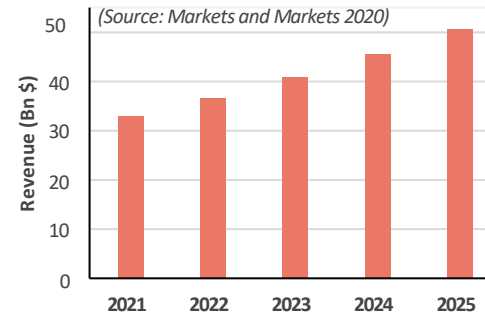
Smart Farming Market



Smart Farming Market will reach 20,6B\$ by 2025 & 26B\$ by 2028



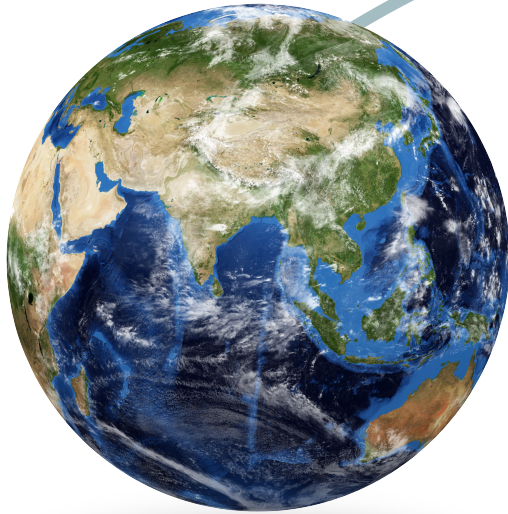
Global Greenhouse Market



Greenhouse Market will reach 50,6B\$ by 2025



## What is the idea



Saving our planet



ENERGY



Smart greenhouses



Land use and resource efficiency



Dual income

## Benefits

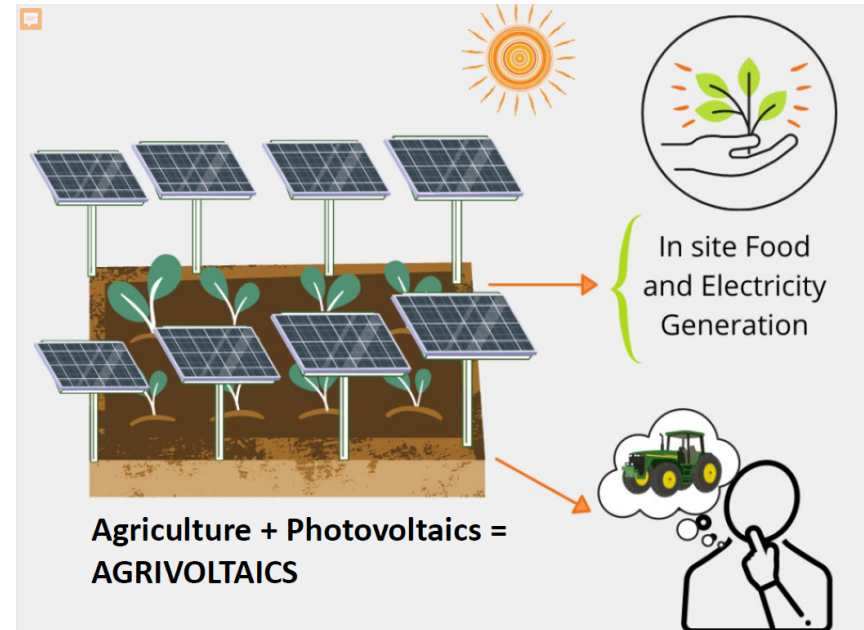
- ✓ Lightweight & flexible structure
- ✓ Large-scale production by R2R Printing Process that is less Energy Demanding, Cheaper and Eco-Friendly
- ✓ Free-form design and color uniformity
- ✓ Recycleability





## Why is agrivoltaics the future of greenhouse farming

- ✓ The Co-location of OPVs and crops in the same area minimize land impact
- ✓ Clean energy production and at the time increase of crop production by 30%
- ✓ Shading and cooling effect
- ✓ Land and water use efficiency
- ✓ Increase of income of farmers



## Innovation – OPV products

- ✓ Highly efficient OPV products easily adaptable in buildings, automotive, agriculture and infrastructure
- ✓ Sophisticated architectures of novel nano-layers from organic semiconductors (electron donors and acceptors), transparent electrodes and inorganic electrodes
- ✓ Can be printed on transparent flexible polymer substrates
- ✓ OPV panels with increased uniformity, power output of **90 W/m<sup>2</sup>**, high **transparency >60 %** and improved **lifetime >20 years** and unique uniform and homogeneous design



### 3<sup>rd</sup> Generation PVs

- ✓ High and tunable optical transparency
- ✓ Lightweight & flexible structure
- ✓ Large-scale production by R2R Printing Process that is less Energy Demanding, Cheaper and Eco-Friendly
- ✓ Free-form design and color uniformity
- ✓ Recycleability

## OPV in GREENHOUSES

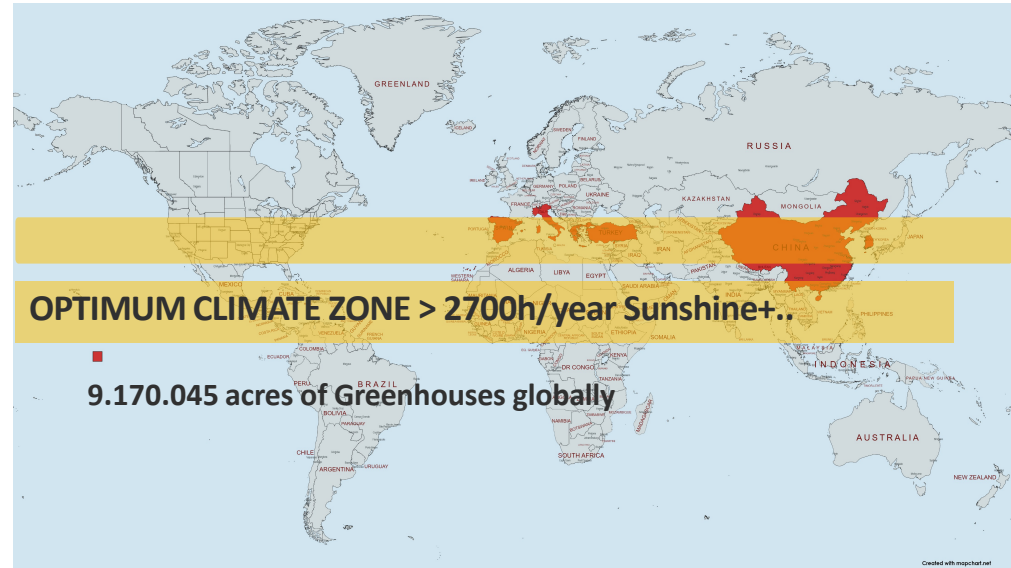
- ✓ Semi-Transparent OPVs in GHs
- ✓ UV Filter & Shading
- ✓ Increased Crop Production
- ✓ Energy Generation & Production
- ✓ Provide Energy Autonomy
- ✓ Easy Installation on the Plastic & Glass GH without Metal Brackets & Supports



# Situation today

Environmental impact and carbon emissions Demand and challenges in Greenhouse sector

- ✓ Energy consumption in a greenhouse could reach up to 50% of the total production cost (e.g. due to large heating/cooling costs in winter/summer)
- ✓ Energy is consumed in heating, cooling and ventilation systems, LED grow light, automations, sensing, distance monitoring, irrigation systems and control systems
- ✓ Thermal heating demand represents ~ 80% of the energy consumption, while electricity the 15%
- ✓ Indicative average energy consumption for a greenhouse in Spain ranges 30 to 70 kWh/m<sup>2</sup>
- ✓ RES for facilitating rational and sustainable farming are necessary
- ✓ Demand for integration of new and smart technologies
- ✓ Growing need for energy autonomy

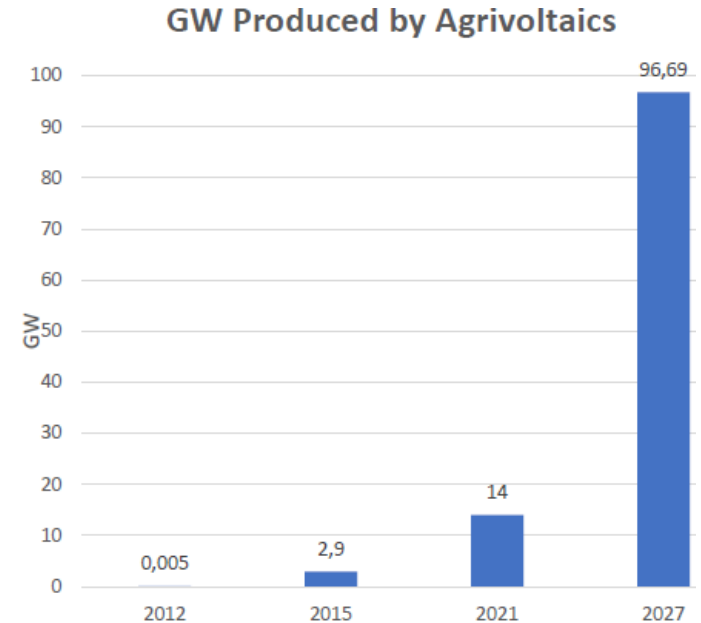


## Development of agrivoltaic greenhouses



## Expected market grow for Agrivoltaics

- ✓ Global installed Agri-PV capacity has increased exponentially from 5 MW in 2012 to 14 GW in 2021 (Expected reach of 97 GW in 2027)
- ✓ The global agrivoltaic market will grow at a CAGR of ~38% (2022 – 27)
- ✓ Due to rapid climate changes create huge challenges for energy & agriculture worldwide
- ✓ The shift focus toward adopting agrivoltaics to enable the effective use of sunlight for crop growth



Source: MarkNitel 2021

## Flex2Energy (start beginning 2023)

- ✓ **Call:** HORIZON-CL5 2022-D3-01-03:Advanced manufacturing of Integrated PV
- ✓ **Project aim:** boost Integrated Photovoltaics manufacturing and the reliability
- ✓ New R2R pilot-to-production line with integrating smart, cognitive and adaptive in-line sensors and actuators for quality control with Artificial Intelligence (AI)-based analysis

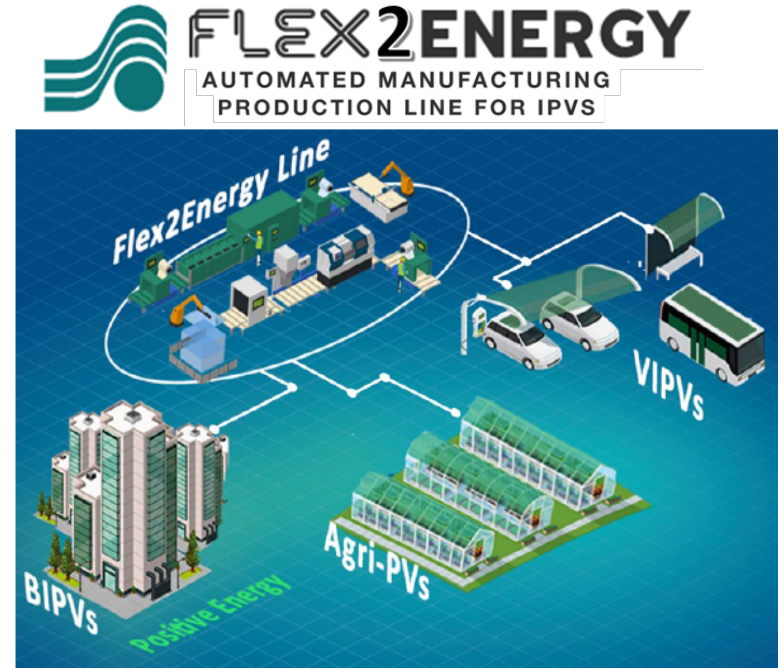


### Partners



## The novel idea of Flex2Energy

- ✓ Revolutionize the renovation & construction wave of the EU's building industry (buildings, infrastructure, greenhouses and automotive) of all kinds of uses and locations
  - Implementation of novel IPV products for energy positive building concept (Fig. 1)
- ✓ Spread novel IPV products through the setup of a strong Innovation Clusters Network (ICN) in green buildings agriculture and transportation to form and connect this Value Chain of 40 ICs across Europe (Construction, Architects, Designers, Engineers, Contractors, Suppliers, end users etc.)
- ✓ Demonstrate, evaluate, spread and ultimately replicate the developed innovations



**Fig. 1.** F2E automated Manufacturing line for OPVs and IPV products to open the way for energy positive buildings & to minimize landscape



# 4.

## Today`s equipment for todays 3<sup>rd</sup> Gen PV



Today`s equipment

## Sheet-to-Sheet (S2S)



Test Solution



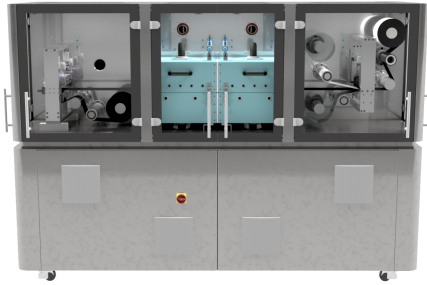
Easycoater



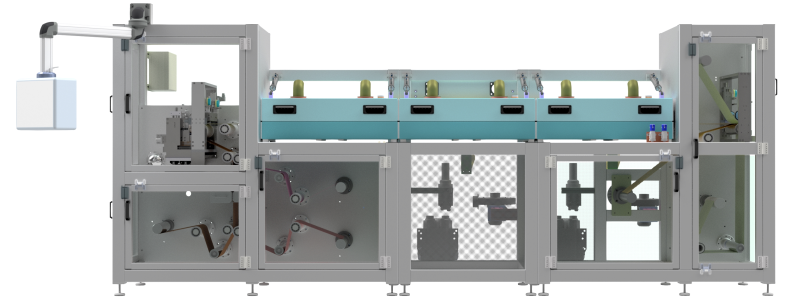
Easycoater Evolution

Today`s equipment

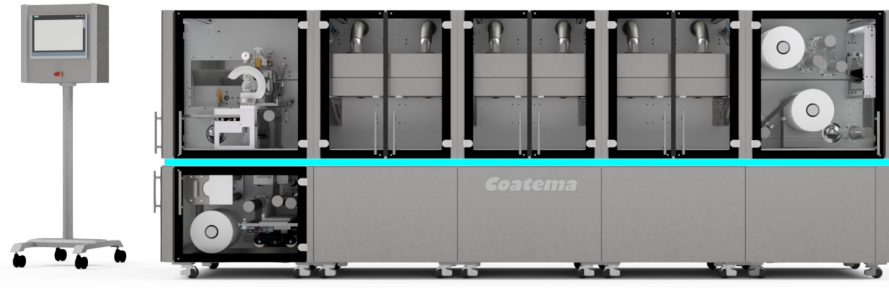
## Roll-to-Roll (R2R) lab systems



Test Solution R2R



Basecoater R2R



Smartcoater R2R

Today`s equipment

## R2R pilot

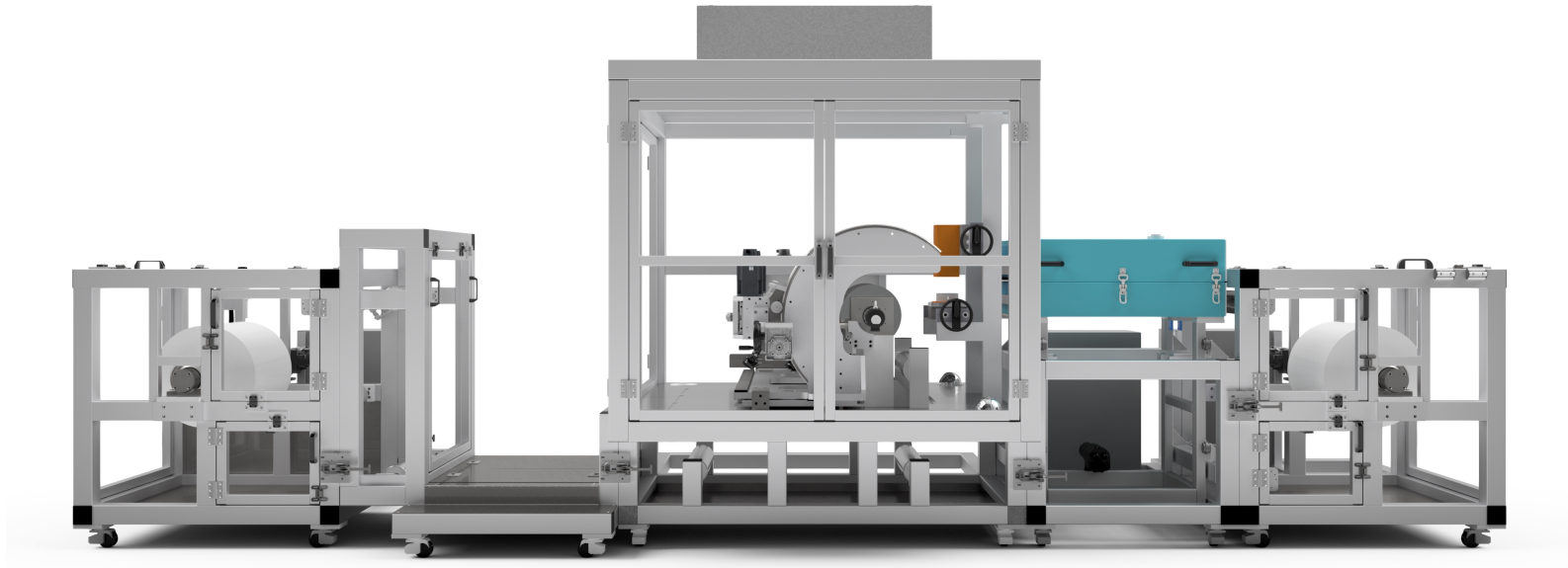


Basecoater Pilot R2R



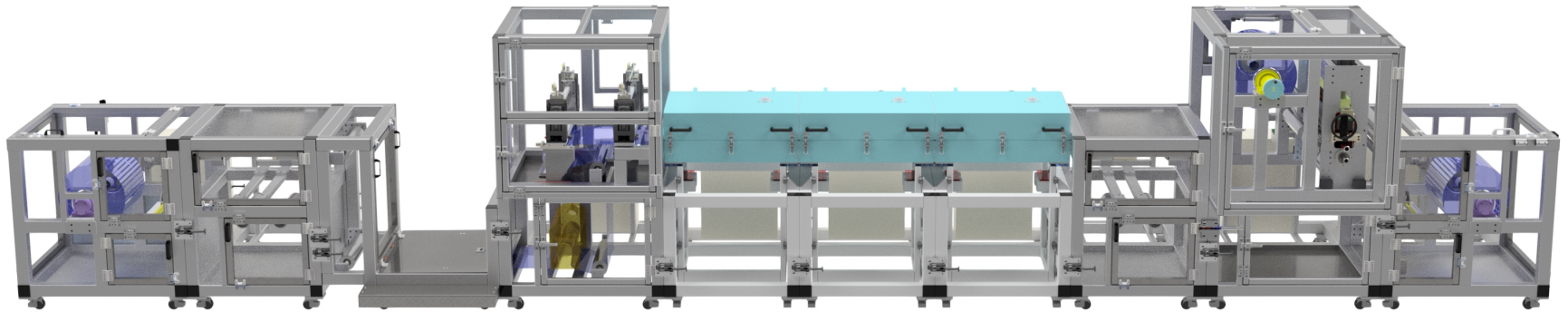
Today`s equipment

## The Click&Coat™



Today`s equipment

## The Click&Coat™



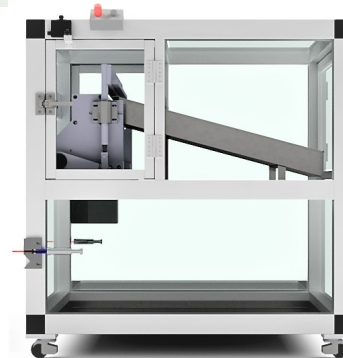
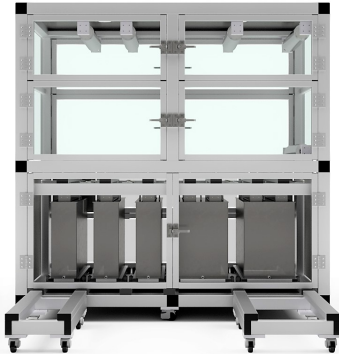
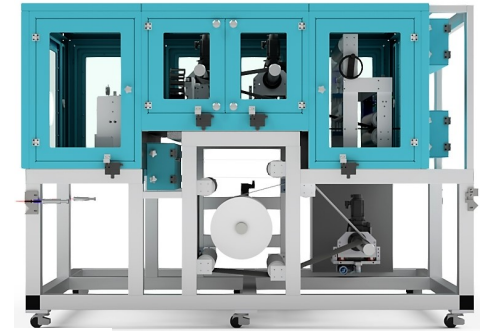
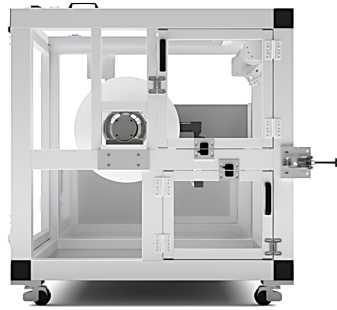
Today`s equipment

# The Click&Coat™



Today`s equipment

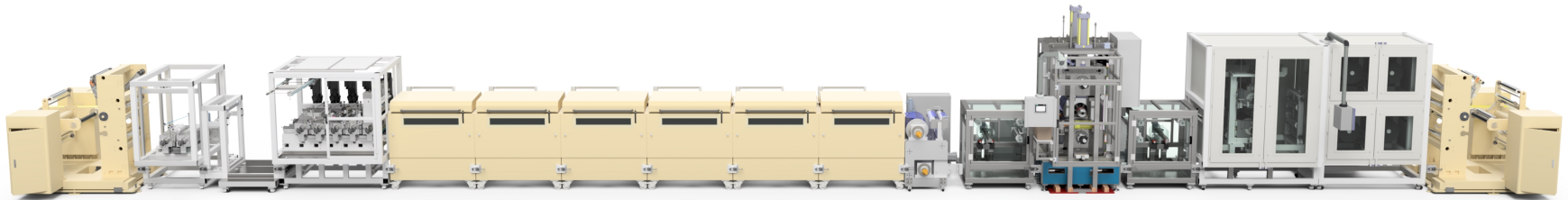
# The Click&Coat™ single modules





Today`s equipment

## The Click&Coat™ in production scale in the R&D centre



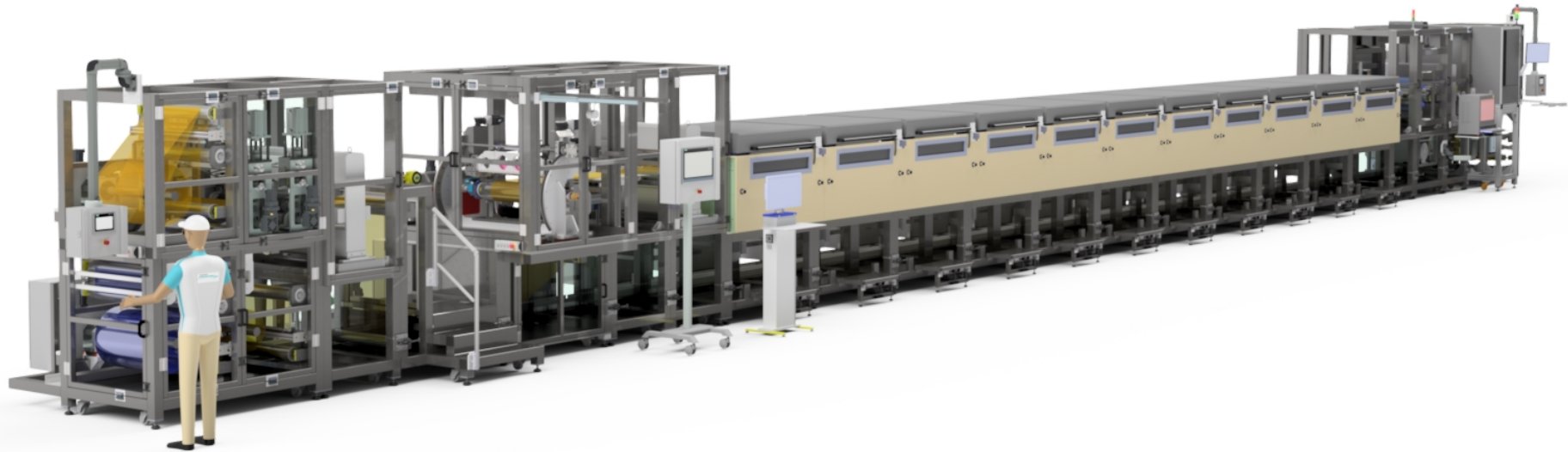
Today`s equipment

## The Click&Coat™ in production scale



Today`s equipment

## The Click&Coat™ in production scale



# 8.

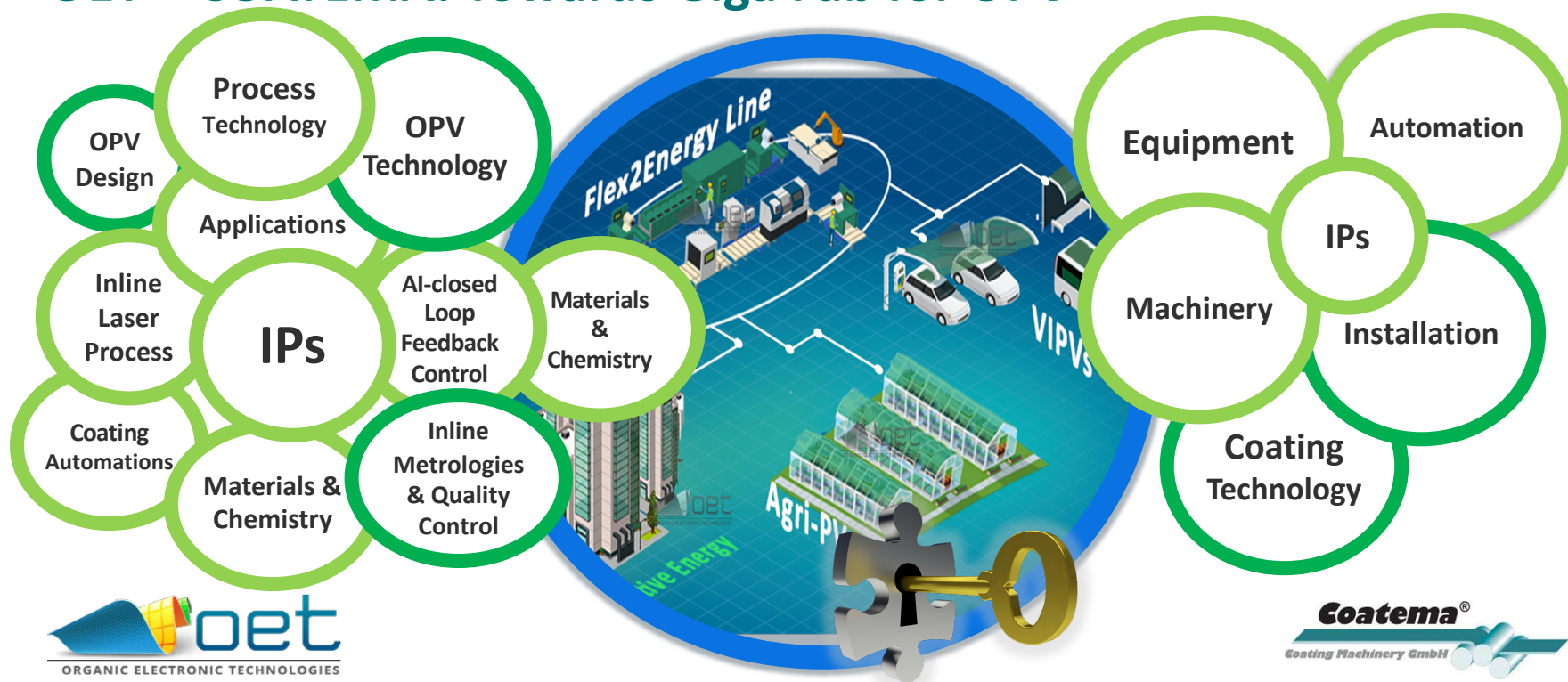
## Summary



## Outlook

- ✓ Impact markets will be Agrivoltaics and BIPV
- ✓ New green deal of the European Commission
- ✓ Coatema has over 15 years experience in the market of 3<sup>rd</sup> Gen equipment
- ✓ OET has over 30 years experience in the development of Nanotech and Quantum technologies
- ✓ Together we offer the whole Lab2Fab upscale for your technologies
- ✓ Get the gigafab for OPV agrivoltaics today and get the full package including materials, product design, equipment and fab layout

# OET – COATEMA: Towards Giga Fab for OPV

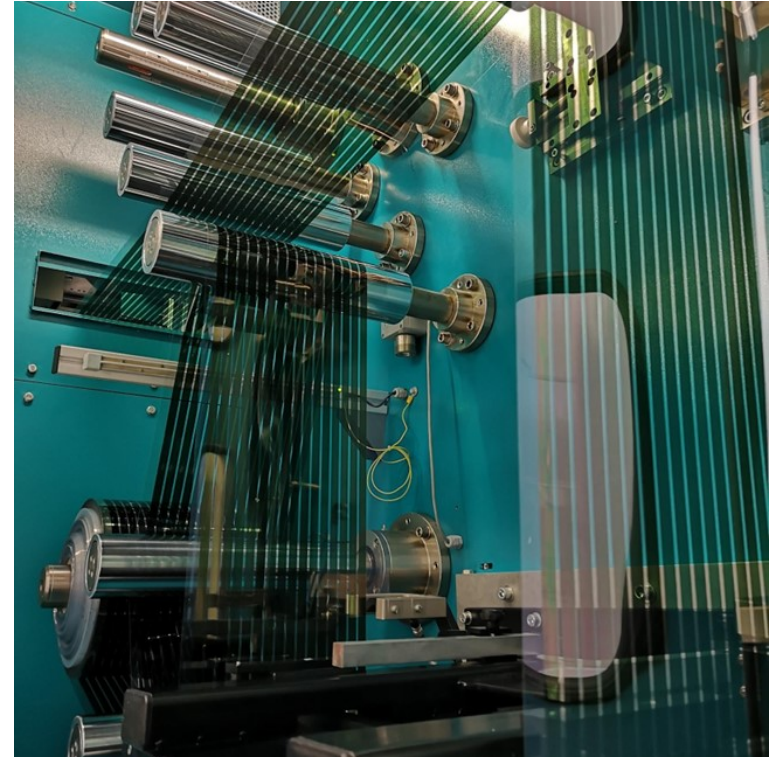


## Mission

Open OPV market and deliver **highly efficient OPV products** integrated in infrastructures, agriculture and building elements with **high aesthetics**, aiming to **energy positive** and zero-emission buildings.

## Vision

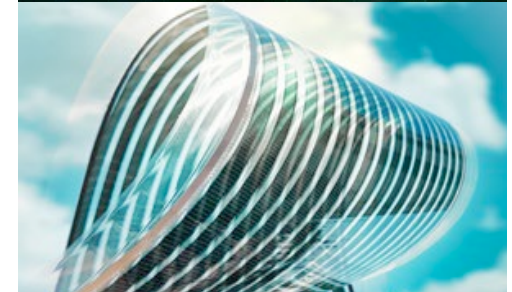
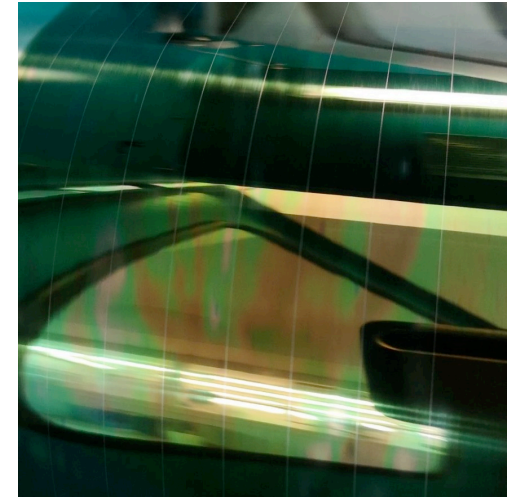
„Sustainable electricity from any surface and everywhere”



## OPV Development at OET

### OET facts and figures

- ✓ Founded in 2012
- ✓ Nanotechnology driven company
- ✓ 30 years experience in Thin Film Technologies
- ✓ 18 years in FPEs
- ✓ Expert in R2R Manufacturing of FPEs
- ✓ Patents and IPs in R2R Manufacturing, In-line Metrologies
- ✓ In-line Laser Processes, OPV Applications
- ✓ 30 people working on R&D topics







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## Do not hesitate to contact us!



Anything missing?

Let us know and we will make it happen!

Our R&D centre is worldwide the most versatile centre for coating, printing and laminating.

Sales department:  
[sales@coatema.de](mailto:sales@coatema.de)



## Thomas Kolbusch

COATEMA Coating  
Machinery GmbH



# Coatema



## Thank you

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